

Inreal is the largest Real Estate VR Player in Europe with unique and comprehensive technology offerings that enable our clients to experience the unbuilt environment. Our visualization tools with high graphic resolution bring virtual reality to life by crafting the story of the place

and generate an emotional sales experience. With over six years of experience and more than 290 successful projects for renowned customers, Inreal is a reliable business partner. Our company is growing rapidly as we expand the service to new territories.

INREAL

Country Head – UK (m/f/d)

Interactive Real Estate

This role, based in London, will be responsible for business development, sales, and other ad-hoc initiatives associated with launching into a new market territory. As Country Head you will source potential suitable clients, establish and maintain relationships with key stakeholders and prepare team growth.

Your responsibilities:

- Locate, develop, define, and secure new business opportunities and partnerships
- Develop and manage a consistent lead pipeline of qualified prospects
- Execute key business development, sales and marketing initiatives
- Deliver regular sales presentations and RFP responses to client requests
- Work with creative and technical colleagues to develop strategic solutions for specific client needs
- You take part in network events and industry events
- You work closely with the management, report on results and support the further development of the business model

Your profil:

- University degree, Business or Economics preferred
- 3+ years of experience in a similar business development and sales role in an area that focuses on technology and digital strategies
- Strong sales and marketing expertise
- An affinity for IT
- Excellent communication skills (written and verbal)
- High strategic and analytical mindset
- Solution-oriented and creative in dealing with challenges
- Dynamic personality, high motivation and result orientation
- High willingness to travel within the UK
- *A comprehensive understanding of the commercial real estate industry with a passion for following and identifying future developments and trends*
- *A deep understanding and passion for virtual reality and real estate*

Our offer:

Join a high-growth PropTech and benefit from fast processes through flat hierarchies. Contribute matterly to the success of a dynamic company alongside a group of talented. Develop relationships with decision makers at top real estate firms. The position is an unique opportunity to develop a new sales territory. We offer you an attractive salary (base + comission).

Our ambitious, motivated team is looking forward to meet and ready to shape the future of Real Estate together with you. We are looking forward to receiving your application, including earliest starting date and your salary expectations.



www.inreal-tech.com

When?
Q1 2019

Location
London

Employment Type
Full-time

Questions?
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Submit via email
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